

# Probability distributions

## Part 2

# Beta distribution

We model a single event **showing an impression and getting or not getting a click** with a *Bernoulli*( $p$ ) distribution, where  $p$  is the unknown CTR.

Then, we model a sequence of such events with *Binomial*( $n, p$ ) where  $p$  is the same parameter.

We observe  $k$  clicks.

What can we say about  $p$ ?

E.g., if we show 100 impressions and get 6 clicks, what can we say about the CTR?

We are speaking of the *true CTR*, not of the empirical frequency, which is 6%.

The CTR is itself a random variable, which a peculiar distribution which is called *Beta*.

In our example, its distribution is

$$Beta(7, 95)$$

The first parameter is the number of hits, the second the number of failures, both increased by 1 (it is an useful mathematical convention).

The probability that the CTR is in the range [0.01, 0.05) is

$$\text{Prob}(0.01 \leq x < 0.05) \text{ with } X \sim \text{Beta}(7, 95)$$

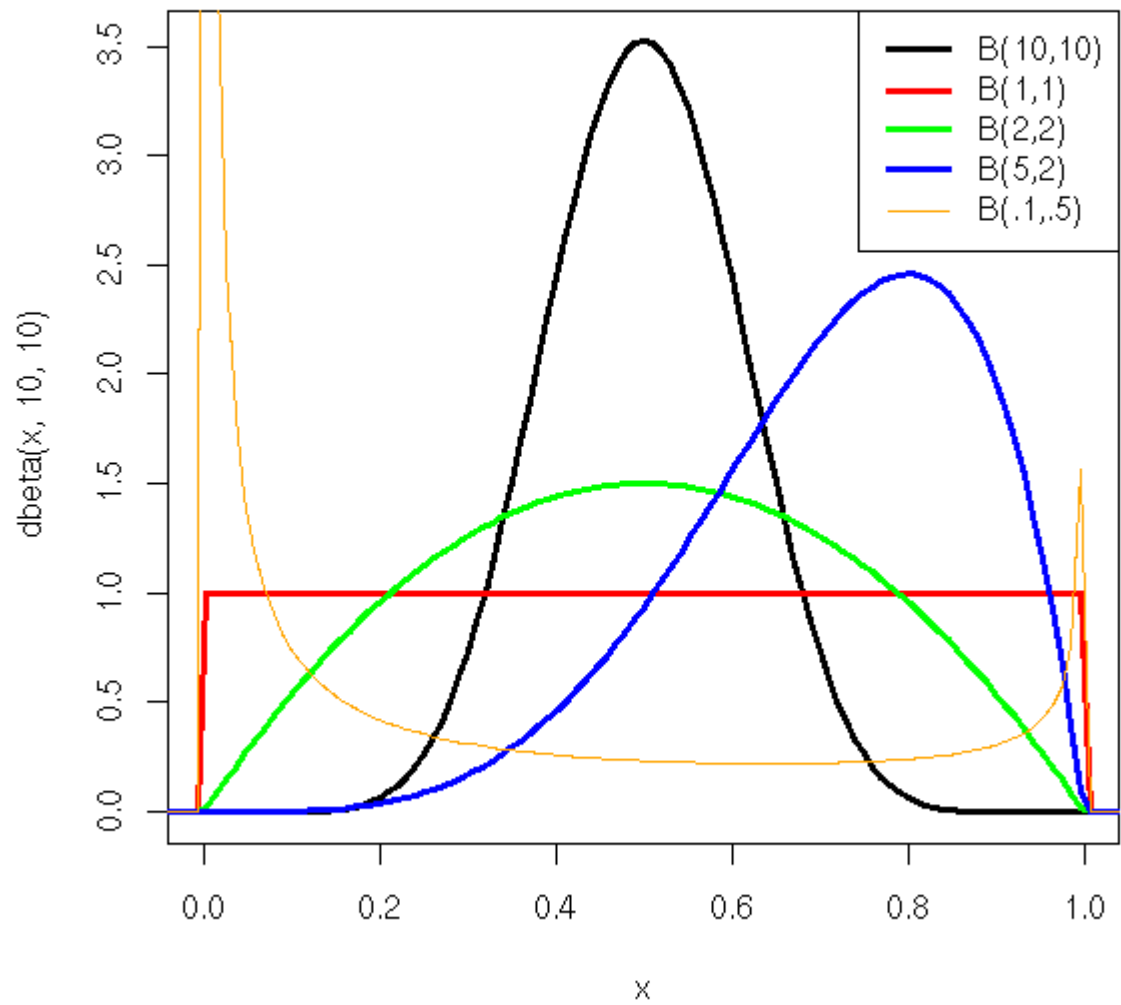
We know this probability is computable.

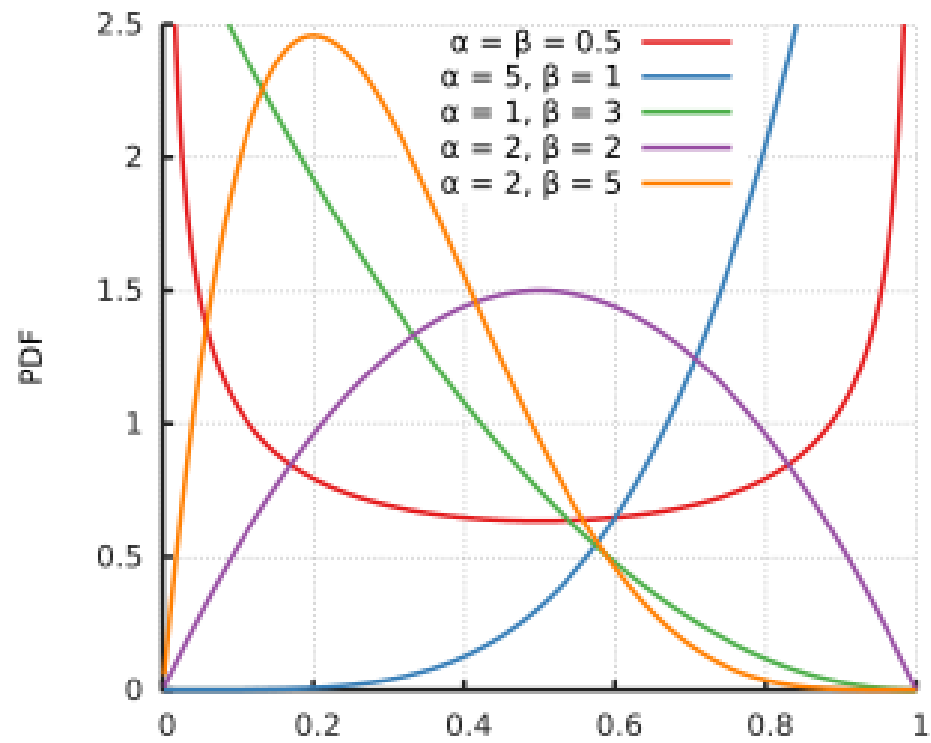
$$\text{cdf}(0.05) = 88.9\% \text{ and } \text{cdf}(0.01) = 24.1\%$$

$$\text{Prob}(0.01 \leq x < 0.05) = 88.9\% - 24.1\% = 64.8\%$$

[cdf is the cumulative distribution function,  $\text{cdf}(z) \equiv \text{Prob}(x \leq z)$ ]

### A few beta probability distributions





# Gist

We model impressions delivering with a Binomial distribution.

We can use observed number of impressions  $n$  and number of clicks  $k$  to build a Beta distribution with parameters  $k + 1$  (hits + 1) and  $n - k + 1$  (failures + 1).

The Beta distribution describes the probability that the true CTR falls inside a certain region, e.g. between 1.0% and 1.1%.